

FY 2010 LIHEAP LEVERAGING REPORT

Grantee: New Hampshire Date Rec'd 11.30.10

Express: Faxed: Regular: E-Mail: Certified:

Base Period October 1, 2009 -- September 30, 2010

	SUBMITTED	Changes	FINAL
A. # of Resources	28		
B. Gross value/countable	\$26,499,868		
C. Grantee's own funds used	0		
D. Total costs/charges to low income	0		
E. Initial net value	\$26,499,868		
F. Federal LIHEAP funds	0		
G. Final net value	\$26,499,868		
ENTERED INTO DATABASE	12/7/10 KL		

Signed by CEO (Y or N) _____

Delegation on File (Y or N) _____

Math Check: Date 12/7/10 KL

Reviewer _____

First Review Cycle

Review Complete

1st Reviewer: _____ Date: _____ 1st Reviewer: _____ Date: _____

2nd Reviewer: _____ Date: _____ 2nd Reviewer: _____ Date: _____

DEA DIRECTOR: _____ Date: _____

Additional Information

Date Requested _____

Date Received _____

Resources Changed or Deleted

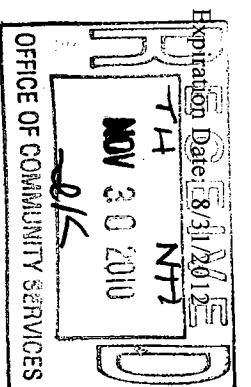
Resource # _____ Action _____

Resource # _____ Action _____

Resource # _____ Action _____

240,053	+
27,289	+
16,166,822	+
633,706	+
455,418	+
460,927	+
775,829	+
573,598	+
306,073	+
212,452	+
97,016	+
176,847	+
163,683	+
110,763	+
245,263	+
697,615	+
515,534	+
644,036	+
1,393,426	+
465,120	+
274,064	+
2,000	+
72,491	+
117,878	+
43,060	+
1,000	+
89,740	+
1,538,165	+
26,499,868	*

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
 SUMMARY PAGE



Grantee: State of New Hampshire Base Period: October 1, 2009-September 30, 2010

Address: Office of Energy and Planning Month/Day/Year - Month/Day/Year

4 Chenell Drive
Concord, NH 03301

Estimated reporting burden = 38 hours total

Name and telephone number of person(s) to contact for further information: Celeste Lovett (603) 271-8317

On this Summary Page, show the grand totals for all leveraged resources that the grantee proposes to count for this base period. Items B through E are to show the sums of the information from item 1 of the Resource/Benefit Description Pages, Part 1 of this form.

A. Total number of leveraged resources	B. Total gross value of countable benefits provided by these resources to low income households during this base period	C. Total amount of grantee's own funds used to leverage these resources (not including funds from grantee's Federal LIHEAP allotment)	D. Total costs/charges to low income households to participate/ receive these benefits	E. Net value of these resources/benefits (To calculate item E, subtract items C and D from item B.)
28	\$22,638,770.00			\$26,499,868.00
F. Amount of funds from grantee's Federal LIHEAP allotment used to identify, develop, and demonstrate leveraging programs during this base period				
G. Final net value of leveraged resources/benefits to be counted for this base period (To calculate item G, subtract item F from item E.)				\$26,499,868.00

I certify that, to the best of my knowledge, the information in this LIHEAP Leveraging Report is correct, and documentation to support this information is readily available and will be submitted upon request to the U.S. Department of Health and Human Services.

[Signature]
 Signature of Chief Executive Officer or Designee

Director, Office of Energy and Planning Title
November 30, 2010 Date



JOHN H. LYNCH
GOVERNOR

STATE OF NEW HAMPSHIRE
OFFICE OF ENERGY AND PLANNING

4 Chenell Drive
Concord, NH 03301-8501
Telephone: (603) 271-2155
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www.nh.gov/oep

November 30, 2010

Mr. Nick St. Angelo, Director
Division of Energy Assistance
Office of Community Services, ACF, HHS
370 L'Enfant Promenade, S.W.
Washington, D.C. 20447

Dear Mr. St. Angelo:

Enclosed you will find the LIHEAP Leveraging Report on FY 2010 leveraging activities in New Hampshire. The New Hampshire Office of Energy and Planning submits this report in order to qualify for the FY 2011 leveraging incentive fund grant awards.

We have employed a number of leveraging techniques including:

- Cash discounts for Energy
- Municipal Assistance
- Donations to LIHEAP
- Utility Funded Weatherization

In total, \$26,499,868.00 was leveraged for the LIHEAP program from non-federal funds.

Please feel free to contact me at (603) 271-8317 with any questions or if you require additional information.

Sincerely,

Celeste M Lovett
Fuel Assistance Program Manager

CC: Joanne O. Morin, OEP Director

State of New Hampshire

Resource #1	\$240,053.00	Neighbor Helping Neighbor
Resource #2	\$27,289.00	New Hampshire Electric Cooperative Project Care
Resource #3	\$16,166,822.00	New Hampshire Electric Assistance Program
Resource #4	\$633,706.00	Municipal Assistance for Belknap-Merrimack Counties
Resource #5	\$455,418.00	Municipal Assistance for Rockingham County
Resource #6	\$460,927.00	Municipal Assistance for Hillsborough County (SNHS)
Resource #7	\$775,829.00	Municipal Assistance for Cheshire and Sullivan Counties
Resource #8	\$573,598.00	Municipal Assistance for Strafford County
Resource #9	\$306,073.00	Municipal Assistance-Tri-County Community Action
Resource #10	\$212,452.00	Cash Discounts for Energy for Belknap and Merrimack Counties
Resource #11	\$97,016.00	Cash Discounts for Energy for Rockingham County
Resource #12	\$176,847.00	Cash Discounts for Energy for Hillsborough County (SNHS)
Resource #13	\$163,683.00	Cash Discounts for Energy for Cheshire and Sullivan Counties
Resource #14	\$110,763.00	Cash Discounts for Energy Strafford County
Resource #15	\$245,263.00	Cash Discounts for Energy Tri-County Community Action
Resource #16	\$697,615.00	Utility Sponsored Weatherization, Belknap and Merrimack Counties
Resource #17	\$515,534.00	Utility Sponsored Weatherization, Rockingham County
Resource #18	\$644,036.00	Utility Sponsored Weatherization, Tri-County Community Action
Resource #19	\$1,393,426.00	Utility Sponsored Weatherization, Hillsborough County (SNHS)
Resource # 20	\$465,120.00	Utility Sponsored Weatherization, Cheshire and Sullivan Counties
Resource # 21	\$274,064.00	Utility Sponsored Weatherization, Strafford County
Resource # 22	\$2,000.00	Donations to LIHEAP Belknap and Merrimack Counties
Resource # 23	\$72,491.00	Donations to LIHEAP Rockingham County
Resource # 24	\$117,878.00	Donations to LIHEAP SNHS
Resource # 25	\$43,060.00	Donations to LIHEAP Cheshire and Sullivan Counties
Resource # 26	\$1,000.00	Donations to LIHEAP Strafford County
Resource # 27	\$89,740.00	Donations to LIHEAP TRI-County Community Action
Resource # 28	\$1,538,165.00	Residential Low Income Gas Program
Total	\$26,499,868.00	

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: State of New Hampshire (SNHS)

Base period: 10/01/09 - 09/30/10
Month/Day/Year - Month/Day/Year

1. Resource # 1

A. Resource/benefit name: Neighbor Helping Neighbor

B. Gross value of countable benefits provided by resource during this base period: \$240,053.00

C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): \$0

D. Costs and charges to low income households to participate/receive these benefits: \$0

E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): \$240,053.00

2. Type of resource: [X] Cash [] Discount/waiver [] In-kind contribution

If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:

Donations made by customers of Public Service Company of New Hampshire, National Grid, and Unitil.

Brief description of resource:

The resource is cash, paid to the appropriate participating utility on behalf of the eligible client.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):

The benefit is energy crisis assistance, cash paid toward the recipient's energy costs.

6. Geographical area in which benefits were provided:

Service areas of participating utility companies within the State of New Hampshire.

7. Month(s) and year(s) when benefits were provided to recipients during this base period:

10/01/09 - 09/30/10

8. Number of low-income households to whom benefits were provided in this base period: 1370

9. Eligibility standard(s) for low income households to whom benefits were provided:

[] Income at or below 150% of the poverty level

[X] Income at or below 60% of State median income

[] Other--Specify:

10. Agency/agencies that administered resource/benefits:

Southern New Hampshire Services, Inc. (SNHS)

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:

Records of Southern New Hampshire Services, Inc. and the participating utilities.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

Benefits were paid up to \$300.00 a household, depending upon the need. A total of \$240,053.00 was provided to assist 1370 households in energy emergency situations. The average benefit was \$175.22.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

N/A

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.

Benefits were available to clients in a crisis situation with an active disconnect from their utility who were denied LIHEAP assistance.

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of New Hampshire**

Base period: **10/01/09 – 09/30/10**

Month/Day/Year - Month/Day/Year

1. Resource # **2**

A. Resource/benefit name: **New Hampshire Electric Cooperative Project Care**

B. Gross value of countable benefits provided by resource during this base period: **\$27,289.00**

C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **\$ 0**

D. Costs and charges to low income households to participate/receive these benefits: **\$ 0**

E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): **\$27,289.00**

2. Type of resource: Cash Discount/waiver In-kind contribution

If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:

Donations contributed by members of the New Hampshire Electric Cooperative.

4. Brief description of resource:

The resource is cash.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):

The benefit is energy crisis assistance; cash paid toward the recipient's energy costs.

6. Geographical area in which benefits were provided:

Service area of the New Hampshire Electric Cooperative.

6. Month(s) and year(s) when benefits were provided to recipients during this base period:
10/01/09 – 09/30/10

8. Number of low income households to whom benefits were provided in this base period: **91**

9. Eligibility standard(s) for low income households to whom benefits were provided:

- Income at or below 150% of the poverty level
- Income at or below 60% of State median income
- Other--Specify:

10. Agency/agencies that administered resource/benefits:

City and town welfare officials.

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:

Written documentation from city and town officials.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

Written documentation from city and town officials.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.

Coordination and integration between the NH LIHEAP occurs mainly at the subgrantee level. During the time frame when LIHEAP is not obligating funds to eligible households, prior to and subsequent to the dates of operation, the subgrantees make contact with welfare officials to secure assistance. During the dates of LIHEAP operation, the welfare officials refer residents to the LIHEAP for determination of eligibility as a precondition of continued municipal support.

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of New Hampshire (SNHS)**Base period: **10/01/09 – 09/30/10**

Month/Day/Year - Month/Day/Year

1. Resource # **6**A. Resource/benefit name: **Municipal Assistance for Hillsborough County**B. Gross value of countable benefits provided by resource during this base period: **\$460,927.00**C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **\$0**D. Costs and charges to low income households to participate/receive these benefits: **\$0**E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): **\$460,927.00**2. Type of resource: Cash Discount/waiver In-kind contribution

If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:

100% Municipalities.

4. Brief description of resource:

Assistance is provided by cities and towns to purchase heating fuels, pay electric bills and pay rent if heat is included. Resource is cash, paid to the appropriate vendor or utility on behalf of low-income households.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):

The resource is energy crisis assistance, paid towards the client's household energy costs.

6. Geographical area in which benefits were provided:

Hillsborough County

7. Month(s) and year(s) when benefits were provided to recipients during this base period:

10/01/09 – 09/30/108. Number of low-income households to whom benefits were provided in this base period: **2180**

9. Eligibility standard(s) for low income households to whom benefits were provided:

 Income at or below 150% of the poverty level Income at or below 60% of State median income Other--Specify:

10. Agency/agencies that administered resource/benefits:

City and town welfare agencies

Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:

Written documentation from city and town officials.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

Each municipality maintains line item ledgers that track cash payments for energy. These records must meet state accounting standards and are audited yearly.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program

Applicants seeking assistance with fuel, or utilities are referred to municipal welfare officials by LIHEAP personnel when LIHEAP funds are not available.

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of New Hampshire (Southwestern Community Services)** Base period: **10/01/09 – 09/30/10**
 Month/Day/Year - Month/Day/Year

1. Resource # 7

A. Resource/benefit name: **Municipal Assistance for Cheshire and Sullivan Counties.**

B. Gross value of countable benefits provided by resource during this base period: **\$775,829.00**

C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **\$ 0**

D. Costs and charges to low income households to participate/receive these benefits: **\$ 0**

E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): **\$775,829.00**

2. Type of resource: Cash Discount/waiver In-kind contribution

If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:
100% Municipalities.

4. Brief description of resource:
Assistance that is provided by cities and towns to purchase heating fuels, pay electric bills, and rent when home energy costs are included.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):
The assistance supplemented FAP when benefits were not sufficient to meet the household energy costs.

6. Geographical area in which benefits were provided:
Cheshire and Sullivan Counties.

7. Month(s) and year(s) when benefits were provided to recipients during this base period:
10/01/09 – 09/30/10

8. Number of low income households to whom benefits were provided in this base period: **1501**

9. Eligibility standard(s) for low income households to whom benefits were provided:

Income at or below 150% of the poverty level

Income at or below 60% of State median income

Other--Specify:

10. Agency/agencies that administered resource/benefits:

City and town welfare officials.

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:

Written documentation from city and town officials.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

Each city or town maintains records of actual energy payments made on behalf of assisted households.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.

Direct communication with city and town welfare officials to coordinate joint resources to supplement LIHEAP assistance that was not sufficient to meet the household home energy needs.

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of New Hampshire (Strafford County)** Base period: **10/01/09 – 09/30/10**
 Month/Day/Year - Month/Day/Year

1. Resource # **8**

A. Resource/benefit name: **Municipal Assistance for Strafford County.**

B. Gross value of countable benefits provided by resource during this base period: **\$573,598.00**

C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **\$0**

D. Costs and charges to low income households to participate/receive these benefits: **\$0**

E. Net value of countable benefits provided by resource during this base period
 (To calculate item E, subtract items C and D from item B): **\$573,598.00**

2. Type of resource: Cash Discount/waiver In-kind contribution

If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:

100% Municipalities.

4. Brief description of resource:

Assistance that is provided by cities and towns to purchase heating fuels and to pay electric bills.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):

The towns and cities of New Hampshire in coordination with the State LIHEAP provide a comprehensive package of relief services at the local level, which includes energy assistance.

6. Geographical area in which benefits were provided:

Strafford County

7. Month(s) and year(s) when benefits were provided to recipients during this base period:

10/01/09 – 09/30/10

8. Number of low income households to whom benefits were provided in this base period: **2236**

9. Eligibility standard(s) for low income households to whom benefits were provided:

Income at or below 150% of the poverty level

Income at or below 60% of State median income

Other--Specify: **Residency and crisis situation.**

10. Agency/agencies that administered resource/benefits:

City and town welfare officials.

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:

Written documentation from city and town officials.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

Each city or town maintains records of actual energy payments made on behalf of assisted households.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program

Direct communication with city and town welfare officials to coordinate joint resources to supplement LIHEAP assistance that was not sufficient to meet the household home energy needs.

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low-income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of New Hampshire (Tri-County CAP)**Base period: **10/01/09 – 09/30/10**1. Resource # **9**A. Resource/benefit name: **TRI-County municipal assistance for low income with heat and utilities**B. Gross value of countable benefits provided by resource during this base period: **\$306,073.00**C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **\$ 0**D. Costs and charges to low income households to participate/receive these benefits: **\$ 0**E. Net value of countable benefits provided by resource during this base period
(To calculate item E, subtract items C and D from item B): **\$306,073.00**2. Type of resource: Cash Discount/waiver In-kind contribution
If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:3. Source of resource: **Municipal funding**4. Brief description of resource: **Local towns in coordination with State LIHEAP provide energy assistance to low-income households.**5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed): **Assistance provided to low income during months when FAP is not operating or when FAP benefits are exhausted.**6. Geographical area in which benefits were provided: **Coos, Carroll and Grafton counties of NH.**7. Month(s) and year(s) when benefits were provided to recipients during this base period: **10/01/09 – 09/30/10**8. Number of low-income households to whom benefits were provided in this base period: **842**

9. Eligibility standard(s) for low income households to whom benefits were provided:

- Income at or below 150% of the poverty level
 Income at or below 60% of State median income
 Other--Specify:

- 10. Agency/agencies that administered resource/benefits: **Tri-County CAP, subgrantee of State of NH**
- 11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low-income households: **Reports from municipalities**
- 12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value: **Each town maintains records of payments for fuel and utilities on behalf of low-income households; records must meet State accounting standards and are audited annually.**
- 13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

- (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.
- (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.
- (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant:

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program: **New Hampshire's LIHEAP Program and the NH Local Welfare Administrators Association (NHLWAA), the statewide organization that represents the Town Social Service Agencies (TSSA), work jointly on coordinating and integrating the State's energy programs. The NHLWAA has always had a representative on the State's Policy Advisory Council which develops the State Plan. Likewise, the State's LIHEAP program has a representative that attends all energy assistance related NHLWAA meetings.**

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of New Hampshire (Belknap-Merrimack CAP)** Base period: **10/01/09 – 09/30/10**
 Month/Day/Year - Month/Day/Year

1. Resource # **10**

- A. Resource/benefit name: **Cash discounts for energy**
- B. Gross value of countable benefits provided by resource during this base period: **\$212,452.00**
- C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **\$0**
- D. Costs and charges to low income households to participate/receive these benefits: **\$0**
- E. Net value of countable benefits provided by resource during this base period
 (To calculate item E, subtract items C and D from item B): **\$212,452.00**

2. Type of resource: Cash Discount/waiver In-kind contribution
 If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:

Fuel vendors.

4. Brief description of resource:

NH operates a credit system with its LIHEAP Program (i.e. Dealers provide #2 oil to a qualified household, then they bill the CAP agency their normal credit price). Belknap-Merrimack CAP negotiated a cash price from a portion of local dealers. This resource represents the difference between cash and credit prices for #2 fuel oil.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):

Allows qualified low-income households to receive fuel in relation to their benefit.

6. Geographical area in which benefits were provided:

Belknap and Merrimack Counties.

7. Month(s) and year(s) when benefits were provided to recipients during this base period:

10/01/09 – 09/30/10

8. Number of low-income households to whom benefits were provided in this base period **4188**

9. Eligibility standard(s) for low income households to whom benefits were provided:

- Income at or below 150% of the poverty level
 Income at or below 60% of State median income
 Other--Specify:

10. Agency/agencies that administered resource/benefits:

Community Action Program Belknap-Merrimack Counties, Inc.

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:

Vendor agreements and paid energy bills located at Community Action Program Belknap-Merrimack Counties, Inc.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

The difference between the credit and cash discount price was multiplied by gallons delivered.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program

**LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES**

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of New Hampshire (Rockingham CAP)** Base period: **10/01/09 – 09/30/10**
 Month/Day/Year - Month/Day/Year

1. Resource # **11**

A. Resource/benefit name: **Cash discounts for energy**

B. Gross value of countable benefits provided by resource during this base period: **\$97,016.00**

C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **\$0**

D. Costs and charges to low income households to participate/receive these benefits: **\$0**

E. Net value of countable benefits provided by resource during this base period
 (To calculate item E, subtract items C and D from item B): **\$97,016.00**

2. Type of resource: Cash Discount/waiver In-kind contribution
 If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:
Fuel vendors.

4. Brief description of resource:
NH operates a credit system with it's LIHEAP Program (i.e. Dealers provide #2 oil to a qualified household, then they bill the CAP agency their normal credit price). Rockingham CAP negotiated a cash price from a portion of local dealers. This resource represents the difference between cash and credit prices for #2 fuel oil.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):
Allows qualified low-income households to receive fuel in relation to their benefit.

6. Geographical area in which benefits were provided:
Rockingham County

7. Month(s) and year(s) when benefits were provided to recipients during this base period:
10/01/09 – 09/30/10

8. Number of low income households to whom benefits were provided in this base period **903**

9. Eligibility standard(s) for low income households to whom benefits were provided:
 Income at or below 150% of the poverty level
 Income at or below 60% of State median income
 Other--Specify:

10. Agency/agencies that administered resource/benefits:

Rockingham Community Action Program

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:

Vendor agreements and paid energy bills located at Rockingham Community Action Program

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

The difference between the credit and cash discount price was multiplied by gallons delivered.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program

**LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES**

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of New Hampshire (SNHS)** Base period: **10/01/09 – 09/30/10**

Month/Day/Year - Month/Day/Year

1. Resource # **12**

A. Resource/benefit name: **Cash discounts for energy**

B. Gross value of countable benefits provided by resource during this base period: **\$176,847.00**

C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **\$0**

D. Costs and charges to low income households to participate/receive these benefits: **\$0**

E. Net value of countable benefits provided by resource during this base period
(To calculate item E, subtract items C and D from item B): **\$176,847.00**

2. Type of resource: Cash Discount/waiver In-kind contribution

If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:

Fuel vendors.

4. Brief description of resource:

NH operates a credit system with its LIHEAP Program (i.e. Dealers provide #2 oil to a qualified household, then they bill the CAP agency their normal credit price). SNHS negotiated a cash price from a portion of local dealers. This resource represents the difference between cash and credit prices for #2 fuel oil.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):

Allows qualified low-income households to receive fuel in relation to their benefit.

6. Geographical area in which benefits were provided:

Hillsborough County

7. Month(s) and year(s) when benefits were provided to recipients during this base period:

10/01/09 – 09/30/10

8. Number of low income households to whom benefits were provided in this base period **4001**

9. Eligibility standard(s) for low income households to whom benefits were provided:

Income at or below 150% of the poverty level

Income at or below 60% of State median income

Other--Specify:

10. Agency/agencies that administered resource/benefits:

Southern New Hampshire Services, Inc. (SNHS)

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:

Vendor agreements and paid energy bills located at Southern New Hampshire Services, Inc.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

The difference between the credit and cash discount price was multiplied by gallons delivered.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of New Hampshire (Southwestern Community Services)** Base period: **10/01/09 – 09/30/10**
 Month/Day/Year - Month/Day/Year

1. Resource # **13**

A. Resource/benefit name: **Cash Discounts for Energy**

B. Gross value of countable benefits provided by resource during this base period: **\$163,683.00**

C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **\$ 0**

D. Costs and charges to low income households to participate/receive these benefits: **\$ 0**

E. Net value of countable benefits provided by resource during this base period
 (To calculate item E, subtract items C and D from item B): **\$163,683.00**

2. Type of resource: Cash Discount/waiver In-kind contribution

If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:

Fuel vendors.

4. Brief description of resource:

NH operates a credit system with its LIHEAP Program (i.e. Dealers provide #2 oil to a qualified household, then they bill the CAP agency their normal credit price). Southwestern Community Services negotiated a cash price from a portion of local dealers. This resource represents the difference between cash and credit prices for #2 fuel oil.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):

Households received more fuel for their LIHEAP benefits.

6. Geographical area in which benefits were provided:

Cheshire and Sullivan Counties.

7. Month(s) and year(s) when benefits were provided to recipients during this base period:

10/01/09 – 09/30/10

8. Number of low-income households to whom benefits were provided in this base period: **3672**

9. Eligibility standard(s) for low income households to whom benefits were provided:

Income at or below 150% of the poverty level

Income at or below 60% of State median income

Other--Specify:

10. Agency/agencies that administered resource/benefits:

Southwestern Community Services, Inc.

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:

Records of Southwestern Community Services including bills and delivery invoices.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

The difference between the credit and cash discount price was multiplied by gallons delivered.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

Participating vendors agree to give all FAP customers a specific % discount if bills are paid within 10 days. Southwestern Community Services paid the invoices as they were received.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of New Hampshire (Strafford County)** Base period: **10/01/09 – 09/30/10**
 Month/Day/Year - Month/Day/Year

1. Resource # **14**

A. Resource/benefit name: **Cash Discounts for Energy.**

B. Gross value of countable benefits provided by resource during this base period: **\$110,763.00**

C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **\$0**

D. Costs and charges to low income households to participate/receive these benefits: **\$0**

E. Net value of countable benefits provided by resource during this base period
 (To calculate item E, subtract items C and D from item B): **\$110,763.00**

2. Type of resource: Cash Discount/waiver In-kind contribution

If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:

Fuel vendors.

4. Brief description of resource:

NH operates a credit system with its LIHEAP Program (i.e. Dealers provide #2 oil to a qualified household, then they bill the CAP agency their normal credit price) Strafford CAP negotiated a cash price from a portion of local dealers. This resource represents the difference between cash and credit prices for #2 fuel oil.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):

Allows qualified low-income households to receive more #2 oil in relation to their benefit amount.

6. Geographical area in which benefits were provided:

Strafford County

7. Month(s) and year(s) when benefits were provided to recipients during this base period:

10/01/09 – 09/30/10

8. Number of low income households to whom benefits were provided in this base period: **2201**

9. Eligibility standard(s) for low income households to whom benefits were provided:

Income at or below 150% of the poverty level

Income at or below 60% of State median income

Other--Specify:

10. Agency/agencies that administered resource/benefits:

Strafford County Community Action

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low-income households:

Paid energy bills located at Strafford County Community Action

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

The difference between the credit and cash discount price was multiplied by gallons delivered.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

The program was based on the Tri-County CAP model and was implemented statewide. Participation was encouraged throughout the State LIHEAP Policy Advisory Council, which has representatives of the oil industry on it.

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low-income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **Tri-County Community Action Program** Base period: **10/01/09 – 09/30/10**

1. Resource # **15**

- A. Resource/benefit name: **Vendor discounts for LIHEAP purchases**
- B. Gross value of countable benefits provided by resource during this base period: **\$245,263.00**
- C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **\$ 0**
- D. Costs and charges to low income households to participate/receive these benefits: **\$ 0**
- E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): **\$245,263.00**

2. Type of resource: Cash Discount/waiver In-kind contribution
 If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:

Fuel vendors.

4. Brief description of resource: **NH operates a credit system with its LIHEAP Program (i.e. Dealers provide #2 oil to a qualified household, then they bill the CAP agency their normal credit price). Tri-County CAP negotiated a cash price from a portion of local dealers. This resource represents the difference between cash and credit prices for #2 fuel oil.**

5. Brief description of benefit(s) provided to low-income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed): **Clients receive more fuel for their LIHEAP benefits.**
6. Geographical area in which benefits were provided: **Coos, Carroll and Grafton counties of NH.**
7. Month(s) and year(s) when benefits were provided to recipients during this base period: **10/01/09 – 09/30/10**
8. Number of low-income households to whom benefits were provided in this base period: **5599**
9. Eligibility standard(s) for low income households to whom benefits were provided:

- Income at or below 150% of the poverty level
 Income at or below 60% of State median income
 Other--Specify:

- 10. Agency/agencies that administered resource/benefits: **Tri-County CAP, subgrantee of State of NH**
- 11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low-income households: **TCC vendor & payment records**

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

The difference between the credit and cash discount price was multiplied by gallons delivered.

- 13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

- 14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant: **Program was developed by the State of New Hampshire and TCC in the mid 1980's; each year we negotiate with each vendor leading to a vendor agreement addressing discounts.**

- 15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

- 16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program:

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low-income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of New Hampshire (Belknap-Merrimack CAP)** Base period: **10/01/09 – 09/30/10**
 Month/Day/Year - Month/Day/Year

1. Resource # **16**

- A. Resource/benefit name: **Utility funded weatherization services**
- B. Gross value of countable benefits provided by resource during this base period: **\$697,615.00**
- C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **\$ 0**
- D. Costs and charges to low income households to participate/receive these benefits: **\$ 0**
- E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): **\$697,615.00**

2. Type of resource: Cash Discount/waiver In-kind contribution
 If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource: **NH Electric COOP, National Grid, Unitil and Public Service of NH.**

4. Brief description of resource: **Utility residential demand-side management contributions.**

5. Brief description of benefit(s) provided to low-income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed): **Low-income households with electric heat receive conservation services at no charge to the households. Conservation services include insulation, windows, and thermostats.**

6. Geographical area in which benefits were provided: **Belknap and Merrimack Counties**

7. Month(s) and year(s) when benefits were provided to recipients during this base period: **10/01/09 – 09/30/10**

8. Number of low-income households to whom benefits were provided in this base period: **448**

9. Eligibility standard(s) for low income households to whom benefits were provided:

- Income at or below 150% of the poverty level
- Income at or below 60% of State median income
- Other--Specify:

- 10. Agency/agencies that administered resource/benefits: **Belknap-Merrimack CAP, subgrantee of State of NH**
- 11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low-income households: **Belknap-Merrimack CAP fiscal records**
- 12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value: **Actual labor and materials costs for work performed at each home are tracked.**
- 13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

- (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.
- (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.
- (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant: **Recipients of program are determined by process parallel to LIHEAP application process; program is administered by LIHEAP/WXN staff as part of regular operations; State LIHEAP and Community Action Agencies participated in development/implementation of program.**

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program:

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low-income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of NH (Rockingham)**Base period: **10/01/09 – 09/30/10**

Month/Day/Year - Month/Day/Year

1. Resource # **17**

- A. Resource/benefit name: **Utility funded weatherization services**
- B. Gross value of countable benefits provided by resource during this base period: **\$515,534.00**
- C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **\$ 0**
- D. Costs and charges to low income households to participate/receive these benefits: **\$ 0**
- E. Net value of countable benefits provided by resource during this base period
(To calculate item E, subtract items C and D from item B): **\$515,534.00**

2. Type of resource: Cash Discount/waiver In-kind contribution
 If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource: **NH Electric COOP, National Grid, Unutil and Public Service of NH.**

4. Brief description of resource: **Utility residential demand-side management contributions.**

5. Brief description of benefit(s) provided to low-income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed): **Low-income households with electric heat receive conservation services at no charge to the households. Conservation services include insulation, windows, and thermostats.**

6.

6. Geographical area in which benefits were provided: **Rockingham County**

7. Month(s) and year(s) when benefits were provided to recipients during this base period: **10/01/09 – 09/30/10**

8. Number of low-income households to whom benefits were provided in this base period: **152**

9. Eligibility standard(s) for low income households to whom benefits were provided:

- Income at or below 150% of the poverty level
 Income at or below 60% of State median income
 Other--Specify:

- 10. Agency/agencies that administered resource/benefits: **Rockingham Community Action (RCA), subgrantee of State of NH**
- 11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low-income households: **RCA fiscal records**
- 12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value: **Actual labor and materials costs for work performed at each home are tracked.**
- 13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

- (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.
- (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.
- (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant: **Recipients of program are determined by process parallel to LIHEAP application process; program is administered by LIHEAP/Wx staff as part of regular operations; State LIHEAP and Community Action Agencies participated in development/implementation of program.**

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program:

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low-income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of New Hampshire (Tri-County CAP)** Base period: **10/01/09 – 09/30/10**

1. Resource # **18**

- A. Resource/benefit name: **Utility funded weatherization services**
- B. Gross value of countable benefits provided by resource during this base period: **\$644,036.00**
- C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **\$ 0**
- D. Costs and charges to low income households to participate/receive these benefits: **\$ 0**
- E. Net value of countable benefits provided by resource during this base period
(To calculate item E, subtract items C and D from item B): **\$644,036.00**

2. Type of resource: Cash Discount/waiver In-kind contribution
 If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource: **New Hampshire Electric Cooperative, Public Service of NH, Granite State Electric Company.**

4. Brief description of resource: **Utility residential demand-side management contributions.**

5. Brief description of benefit(s) provided to low-income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed): **Low-income households with electric heat receive conservation services at no charge to the households. Conservation services include insulation, windows, and thermostats.**

6. Geographical area in which benefits were provided: **Coos, Carroll and Grafton counties of NH.**

7. Month(s) and year(s) when benefits were provided to recipients during this base period: **10/01/09 – 09/30/10**

8. Number of low-income households to whom benefits were provided in this base period: **245**

9. Eligibility standard(s) for low income households to whom benefits were provided:

- Income at or below 150% of the poverty level
 Income at or below 60% of State median income
 Other--Specify:

10. Agency/agencies that administered resource/benefits: **Tri-County CAP, subgrantee of State of NH**
11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low-income households: **TCC fiscal records**
12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value: **Actual labor and materials costs for work performed at each home are tracked.**
13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

- X** (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.
- X** (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.
- (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant: **Recipients of program are determined by process parallel to LIHEAP application process; program is administered by LIHEAP/Wx staff as part of regular operations; State LIHEAP and TCC participated in development/implementation of program.**
15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A **B** **C** **D** **E** **F** **G** **H**

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program:

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low-income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of New Hampshire (SNHS)**Base period: **10/01/09 – 09/30/10**

Month/Day/Year- Month/Day/Year

1. Resource # **19**

- | | |
|---|-----------------------|
| A. Resource/benefit name: Utility funded weatherization services | |
| B. Gross value of countable benefits provided by resource during this base period: | \$1,393,426.00 |
| C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): | \$ 0 |
| D. Costs and charges to low income households to participate/receive these benefits: | \$ 0 |
| E. Net value of countable benefits provided by resource during this base period
(To calculate item E, subtract items C and D from item B): | \$1,393,426.00 |

2. Type of resource: Cash Discount/waiver In-kind contribution
 If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:
- New Hampshire Electric Utilities**

4. Brief description of resource:
- Utility residential demand-side management contributions.**

5. Brief description of benefit(s) provided to low-income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed): **Low-income households with electric heat receive conservation services at no charge to the households. Conservation services include insulation, windows, and thermostats.**

6. Geographical area in which benefits were provided:
- Hillsborough County**

7. Month(s) and year(s) when benefits were provided to recipients during this base period:
- 10/01/09 – 09/30/10**

8. Number of low-income households to whom benefits were provided in this base period:
- 655**

9. Eligibility standard(s) for low income households to whom benefits were provided:

- Income at or below 150% of the poverty level
 Income at or below 60% of State median income
 Other--Specify:

10. Agency/agencies that administered resource/benefits: **Strafford County Community Action**
11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low-income households: **Strafford County Community Action fiscal records**
12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value: **Actual donations received and benefits paid.**
13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

- (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.
- (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.
- (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant:

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program:

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low-income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **Tri-County Community Action Program** Base period: **10/01/09 – 09/30/10**

1. Resource # **27**

- | | |
|---|--------------------|
| A. Resource/benefit name: Private donations | |
| B. Gross value of countable benefits provided by resource during this base period: | \$89,740.00 |
| C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): | \$ 0 |
| D. Costs and charges to low income households to participate/receive these benefits: | \$ 0 |
| E. Net value of countable benefits provided by resource during this base period
(To calculate item E, subtract items C and D from item B): | \$89,740.00 |

2. Type of resource: Cash Discount/waiver In-kind contribution
 If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource: **Private and charitable donations.**

4. Brief description of resource: **Cash donations to assist local families with energy assistance.**

5. Brief description of benefit(s) provided to low-income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed): **TCC receives donations and distributes payments on behalf of low-income households to energy providers; obtains contributions/commitments to pay from other charitable organizations.**

6. Geographical area in which benefits were provided: **Coos, Carroll and Grafton counties of NH.**

7. Month(s) and year(s) when benefits were provided to recipients during this base period: **10/01/09 – 09/30/10**

8. Number of low-income households to whom benefits were provided in this base period: **359**

9.

10. Eligibility standard(s) for low income households to whom benefits were provided:

- Income at or below 150% of the poverty level
 Income at or below 60% of State median income
 Other--Specify:

- 11. Agency/agencies that administered resource/benefits: **Tri-County CAP, subgrantee of State of NH**
- 11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low-income households: **TCC fiscal records**
- 12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value: **Actual donations received and benefits paid; cash commitments and payments made through charities.**
- 13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

- (i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.
- (ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.
- (iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant:

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program:

LOW INCOME HOME ENERGY ASSISTANCE PROGRAM
LIHEAP LEVERAGING REPORT
RESOURCE/BENEFIT DESCRIPTION PAGES

Complete this form for each separate leveraged resource/benefit that the grantee proposes to count for this base period. Only resources/benefits that are provided to low income households (as defined in 45 CFR 96.87(b)(6)) may be counted.

Grantee: **State of New Hampshire**Base period: **10/01/09 – 09/30/10**

Month/Day/Year - Month/Day/Year

1. Resource #**28**A. Resource/benefit name: **Residential Low Income Assistance Program.**B. Gross value of countable benefits provided by resource during this base period: **\$1,538,165.00**C. Amount of grantee's own funds used to leverage this resource (not including funds from grantee's Federal LIHEAP allotment): **\$ 0**D. Costs and charges to low income households to participate/receive these benefits: **\$ 0**E. Net value of countable benefits provided by resource during this base period (To calculate item E, subtract items C and D from item B): **\$1,538,165.00**2. Type of resource: Cash Discount/waiver In-kind contribution

If more than one type of resource is claimed: Gross value of countable benefits provided by each type of resource:

3. Source of resource:

The source of the resource is gas utility rates.

4. Brief description of resource:

The Residential Low Income Assistance Program is a low-income assistance program for retail customers.

5. Brief description of benefit(s) provided to low income households by this resource (if benefits are different from resource as described in item 4, or if more information is needed):

The benefit is a 15 % reduction to the recipient's household natural gas energy costs.

6. Geographical area in which benefits were provided:

Service areas of KEYSpan and Northern Utilities natural gas companies in New Hampshire.

7. Month(s) and year(s) when benefits were provided to recipients during this base period:

10/01/09 – 09/30/108. Number of low income households to whom benefits were provided in this base period: **8154**

9. Eligibility standard(s) for low income households to whom benefits were provided:

 Income at or below 150% of the poverty level Income at or below 60% of State median income Other--Specify:

10. Agency/agencies that administered resource/benefits:

KEYSPAN and Northern Utilities natural gas companies in cooperation with the Community Action Agencies.

11. Source(s) of data used to determine value of resource/benefits, and to determine associated costs to grantee and to recipient low income households:

Data provided by a representative of the NH Public Utilities Commission.

12. Brief description of how resource/benefits' value was quantified and how gross value of countable benefits was calculated, and how any offsetting costs to recipient low income households were calculated; also, for discounts, reduced rate/price actually paid, and fair market value:

The benefit is an average of 15% of the customer's monthly bill and is displayed as an assistance credit on the bill.

13. Criterion/criteria in 45 CFR 96.87(d)(2) that resource/benefits meet (check one or two): (Criteria are summarized below. For full text, see regulations and instructions for form.)

(i) The grantee's LIHEAP program had an active, substantive, significant role in developing and/or acquiring the resource/benefits from home energy vendor(s) through negotiation, regulation, and/or competitive bid.

(ii) The resource/benefit(s) were distributed through (within, as part of) the grantee's LIHEAP program to low income households eligible under the grantee's LIHEAP standards, in accordance with the LIHEAP statute and regulations and the grantee's LIHEAP plan.

(iii) The resource/benefit(s) were distributed to low income households as described in the grantee's LIHEAP plan, as a supplement and/or alternative to the grantee's LIHEAP program, outside (not through, within, or as part of) the LIHEAP program. They met at least one of conditions A through H demonstrating that they were integrated and coordinated with the grantee's LIHEAP program.

14. If criterion (i) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of specific role of grantee's LIHEAP program in development and/or acquisition of resource/benefits, demonstrating that involvement of LIHEAP program was active, substantive, and significant.

LIHEAP Representatives from the NH Office of Energy and Planning, including the LIHEAP Program Manager were involved in the development and implementation of the Residential Low Income Assistance Program. Low income households are automatically enrolled in the discount program for a full year when the utility is notified of LIHEAP eligibility by one of the six Community Action Agencies (CAAs).

15. If criterion (iii) is checked in item 13: Condition(s) under criterion (iii) that resource meets that demonstrate(s) resource's integration/coordination with grantee's LIHEAP program (check one or more):

A B C D E F G H

16. If criterion (iii) is checked in item 13, and resource has gross value of \$5,000 or more: Explanation of how resource/benefits were integrated and coordinated with grantee's LIHEAP program.